

The Financial Rules of the International Judo Federation

2023 Edition

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CHAPTER I.

Basic Principles

Chapter I. - Basic Principles



¶1.1 The Finance Rules of the International Judo Federation (hereinafter referred to as the “IJF”) in conjunction with the Statutes and other rules and bye-laws are the binding documents for all the financial aspects of the IJF.

¶1.2 The Executive Committee (hereinafter referred to as the “EC”) decides any amendment to the rules. The EC can propose to amend these rules. Amendment proposals with concerned documents must be sent to the General Treasurer. The General Treasurer must submit this proposal together with his/her viewpoints at the next EC Meeting.

¶1.3 If there is an amendment to the Statutes or the Congress Decisions, the concerned contents of the rules will be amended automatically.

¶1.4 In case there is a conflict between the Finance Rules and other IJF Statutes, bye-laws, or rules, the decision of the EC will prevail. In an emergency, the President’s decision shall prevail. However, in such a case, the General Treasurer must report it at the next EC Meeting.

¶1.5 For all important contracts, the General Treasurer must keep the originals until the end of his/her term, at which time the originals are handed over to the General Secretary. When the contracts are signed, EC members can request in written form a copy of these contracts.



CHAPTER II.

Budget and Accounting



2.1 General

¶2.1.1 The currency for all the output financial statements and final bookkeeping is US Dollar.

¶2.1.2 If a transaction is made in another currency, the Hungarian Central Bank exchange rate of the day of the transaction applies.

¶2.1.3 The financial and accounting period of the International Judo Federation starts on the 1st of January and ends on the 31st of December in each year.

¶2.1.4 The President or IJF Board Directors can request a report about the financial status of the IJF at any time from the General Treasurer. As soon as the General Treasurer receives such a request, he/she must submit such reports with proper supporting documents to the President or EC.

¶2.1.5 If the President or IJF Board Directors finds it necessary to perform an audit, the President or the Board Directors can nominate an auditor. The General Treasurer must disclose all the books to the auditor. The auditor's report must be approved at the next EC Meeting.

2.2 Budget

¶2.2.1 The Budget is based on the IJF fiscal year.

¶2.2.2 Each office shall submit its expected expenses for the next two fiscal year to the General Treasurer within two months before the Ordinary Congress.

¶2.2.3 The General Treasurer shall gather all the income and expense data, draft a budget, and submit it to the EC for approval. The Budget is drafted on the basis of events; for example, the Olympic Games, World Championships, EC Meetings, Commission Meetings, Seminars and other meetings. The Budget (draft) shall be submitted to the Congress and become effective only after the approval of the Congress.

¶2.2.4 The General Treasurer should ask the EC to approve Budget variances in the following cases:

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- If the actual total expense is more than 50% over the Budget.
- In an emergency, the General Treasurer may pay an expense after receiving the approval of the President and one other EC member who is related to the matter.
- Each office and chairperson of the commission may propose with supporting documents a Budget variance to the EC in order to carry out his/her duties.

¶2.2.5 If the difference between an event budget and the actual total expense exceeds the budget by less than 30%, the General Treasurer may pay the difference.

¶2.2.6 The expense amount shown in the Budget is the maximum amount each office may spend during a certain period or specified time, or on a specific event. In principle, in order to achieve maximum savings, each office and the General Treasurer must endeavour to comply with their concerned Budgets' and to keep expenses at a minimum.

¶2.2.7 The TV Rights income from the Olympics is one of the largest sources of income for the IJF. The General Treasurer shall submit a pro-forma budget for the Olympics and the next Olympics to the EC for reference.

2.3 Accounting

¶2.3.1 Basic Principles for the IJF's Accounting and Bookkeeping

- To accurately state the financial position of the Organization
- The financial statements should be drafted clearly and concisely so that all members may understand them
- To follow the internationally and locally acceptable accounting rules

¶2.3.3 All and any cash income and disbursements must go through the IJF Bank Ac-



count.

¶2.3.4 In principle, the IJF can own any fixed assets as well as Office and other equipments, as long as it is approved by EC members.

¶2.3.5 Other assets and liabilities, such as receivables and bank borrowing or payables, are stated on a separate statement, as per internationally acceptable accounting practices.

¶2.3.6 Books must close at the end of each Fiscal year and be audited by an auditing firm. Once the Audit report is finalized, it should be presented at the next EC meeting for approval. This will be then presented to the Congress.

2.4 Bank Transaction

¶2.4.1 The General Treasurer shall recommend a bank, which will be responsible for all the banking activities of the IJF, to the EC. The General Treasurer will ask permission of the President and the EC to decide on a major bank. Only one bank should be nominated as a major bank.

This major bank account represents the IJF to all members of the IJF and any concerned third party.

If the General Treasurer needs another bank account for any reason, he/she must ask for the approval of the President or Board of Directors in writing. This account does not represent the IJF to the members nor to the third party and must be used only for internal purposes.

¶2.4.2 Major criteria for selecting the major bank are creditability, reputation, location and convenience of bank transactions.

¶2.4.3 The name and holder of the bank account must be the IJF.

¶2.4.4 The General Treasurer shall oversee all bank transactions. All bank transfers require the signatures of both the President and the General Treasurer.

¶2.4.5 The General Treasurer may deposit excess cash into an interest bearing time deposit guaranteed by the major bank. If the deposit amount is over US \$10,000, the General Treasurer shall notify the President in advance.

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¶2.4.6 In order to achieve the maximum convenience of expense payment, the President and the General Treasurer shall open a credit card account in the name of the IJF.

¶2.4.7 In the case of a cash shortage due to the time lag of cash income and expense payment, the IJF may borrow money from the bank or other sources upon approval by the EC.

In such a case, the General Treasurer must submit in prior consultation with the President all information about borrowing, such as cash flow statements, the nature of the loan, the interest rate, and forms of guarantee to the bank, to the EC for their approval.

With the EC's approval of terms and conditions of the loan, the General Treasurer may proceed with the process of borrowing. The President must sign the loan application and letter of guarantee. When cash income is received, repayment of the loan has top priority to any other expense.

¶2.4.8 Opening and closing of the bank account procedure shall be the same as the Office of the General Treasurer transfer procedure.

2.5 Office Transfer

¶2.5.1 When the General Treasurer's term expires and the new General Treasurer is elected or the General Treasurer resigns during his/her term and the interim General Treasurer is appointed, the transfer of accounts and documents are to be conducted as follows:

¶2.5.2 The President, the former General Treasurer and the new General Treasurer shall first decide together the closing date. The closing date must be within two months upon rotation day. The former General Treasurer shall close the books on the closing day and transfers all the books and documents together with the Bank Balance Statements of the closing day to the new General Treasurer.

¶2.5.3 The three parties shall examine all the papers and sign four copies of the Transfer Statement. Each party shall keep one copy and one copy shall be sent to the General Secretary. In case of any difficulty, the EC shall receive one copy each of all the papers and the Transfer Statement for their examination.

¶2.5.4 The bank account is closed on the closing day and the new General Treasurer shall recommend a bank to the EC in consultation with the President. The new General Treas-

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surer may open a new bank account in the name of the IJF after receiving the approval of the EC.



CHAPTER III.

Income

Chapter III. - Income



The major sources of income of the IJF are as follows:

3.1 TV Broadcasting Rights

¶3.1.1 TV Broadcasting Rights income from the World Judo Tour which contains the World Championships and any other IJF Events.

¶3.1.2 TV Broadcasting Rights income from other competitions organized by the IJF.

¶3.1.3 TV Broadcasting Rights income from the Olympics, distributed by the IOC.

3.2 Rights Transfer and Licence fees

¶3.2.1 Each and every event organized by the IJF has a Rights Transfer fee which needs to be paid by the organizing National Federation. These Rights Transfer fees are stipulated in the Cooperation Agreement mutually signed by the IJF and the organizing National Federation.

¶3.2.2 Each and every official supplier needs to pay a yearly Licence fee stipulated in the Supplier contract signed by both the IJF and the Official Supplier.

3.3 Advertising

¶3.3.1 Advertising income from the World Championships and other IJF Events

¶3.3.2 Advertising income from official IJF rule books and other publications

¶3.3.3 Advertising income from Television and other multimedia programs

3.4 Sponsorships



The eligibility of sponsors or products is limited to confirmed, internationally acceptable companies products. Each sponsor should sign a Sponsorship Agreement with the IJF.

3.5 Endorsements

Income from the endorsement of judo equipment such as tatamis, scoreboards, judogis, sportswear or other judo materials.

3.6 IJF Dan Certificate

Dan Certificates are issued by the IJF with the signature of the President. National Federations shall request from their respective Continental Union for the issuance of the Dan Certificate. Each Continental Union President handles all the necessary procedures for issuing the Dan Certificate to the applicant. Each Dan certificate fees will be set by General Secretary.

3.7 IJF Referee Diploma

Diplomas for the IJF referees are issued with the signature of the President and the Refereeing Director. In such cases, the IJF charges each referee diploma fees of US\$ 100 for the issuance of an “International” license and US\$ 50 for a “Continental” license.

The Refereeing Director keeps blank, signed referee diplomas and issues them to referees when they pay the corresponding fees to the IJF, which is to be confirmed by the General Treasurer.

3.8 Publications

¶3.8.1 Income from sales of rule books or other printed matter.

¶3.8.2 Income from sales of video tapes or other multimedia programs published by the IJF.



¶3.8.3 Income from the copyright of the video tapes or other multimedia programs published by the third party.

All of the net profit (i.e. total advertising income plus selling price of the rule books minus total expense of printing, handling and shipping) from the publications of rule books and video tapes and copyright income from the video tapes is deposited into the IJF fund and its appropriation is decided by the EC.

3.9 Emblems

Copyright income from a third party using the IJF Emblem for commercial purposes.

3.10 Inscription Fee

In case the IJF decides the following inscription fees may be introduced.

The National Federations must pay the respective amount to the IJF for each entry in each category for the IJF Event they wish to participate in as follows :

- US\$100 for the World Championships
- US\$50 for the Junior World Championships
- US\$700 per team for the World Cup by Team of Nations

National Federations shall transfer to the IJF the total amount of Inscription fees at the time of inscription in principle, but the fees will be received no later than the Control of Nations for the IJF Events.

Once an inscription fee has been paid, after the Control of Nations, under no circumstances shall a refund be given.

In case a National Federation cancels their athletes after the deadline, US\$100 cancellation fee should be given.

3.11 Official Supplier Fees



There will be three categories of suppliers:

- IJF Master Supplier \$ 350,000/year
- IJF Official Supplier \$150,000/year
- IJF Supplier \$50,000/year

3.12 IOC Dividend

¶3.12.1 Upon receipt of the IOC dividend the President and General Treasurer make a proposal for distributing these funds to the Continental Unions.

¶3.12.2 Continental Unions will receive funds for the next 3 year (2022-24 divided into yearly instalments as follows:

- AJU: 900,000 USD
- JUA: 900,000 USD
- EJU: 900,000 USD
- PJC: 900,000 USD
- OJU: 600,000 USD

3.13 Other Income

¶3.13.1 Donations from National Federations, Continental Unions, individuals, or businesses.

¶3.13.2 Competition licence fee for WJT inscription, shared with Continental Unions and the remaining part used for donations which raise the level of Judo in the world.

¶3.13.3 Interest income from bank deposits.

¶3.13.4 Other income.



CHAPTER IV.

Expenses



4.1 General

- ¶4.1.1 The basic principle is to minimize expenses and maximize efficiency.
- ¶4.1.2 The IJF can employ staff and pay wages in any form, as approved by EC.
- ¶4.1.3 The IJF will compensate for actual expenses, which occurs in connection with IJF functions.
- ¶4.1.4 Position and function determine the standard for traveling, accommodations and allowances.
- ¶4.1.5 The quality standard for traveling, accommodations and allowances is determined on the basis of economy and efficiency.
- ¶4.1.6 All expense payments are made either by credit card or bank transfer.
- ¶4.1.7 If the recipient wants an expense payment in cash, one must ask in advance to the General Treasurer.
- ¶4.1.8 All expenses are paid upon presentation of original invoices, receipts and vouchers.
- ¶4.1.9 In case of a time difference caused by mailing, one can present a photocopy or fax copy of the original and later present the original.
- ¶4.1.10 Expenses for working group members are paid for in the same method as those of Commission members.
- ¶4.1.11 The National Federation or Olympic Organizing Committee should pay the Olympic Commissioner's expenses. If he/she is asked by the President to attend official business functions relating to the next Olympic Games, he/she will be paid on the same basis as an EC member for the expenses.
- ¶4.1.12 In the case where a Continental Union sends one of its members in place of the Continental Union President, the replacement's expenses will be paid for in the same method as an EC member.
- ¶4.1.13 If two or more events are held simultaneously or consecutively, they are count-

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ed as one event for expense calculations.

¶4.1.14 If an IJF member's traveling or accommodation expense is paid for by a third party, the difference between the smaller third party payment and the amount calculated on the basis of these rules may be reimbursed by the IJF.

¶4.1.15 When an Honorary Officer of the IJF attends the World Championships or other events organized by the IJF at the invitation of the IJF, the IJF shall provide him/her hotel accommodations.

¶4.1.16 EC Members who perform work requiring continuous availability or who carry out a special assignment or a designated project task are entitled to remuneration. An EC Member may be employed or may be contracted under civil law mandate agreement by IJF subject to the decision of the Executive Committee. The remunerated members will have the same voting rights as other members, unless they are ineligible for voting under the Code of Ethics. The remunerated members shall not take part in the voting concerning their remuneration.

Unless the mandatory rule of any applicable law requires otherwise, the remunerated EC Member shall pay taxes and social security contributions in their country of tax residency. If EC Member's tax residence is the same as the IJF's, the EC Member may be employed and remunerated as employees of the IJF according with the tax legislation of the country of residence.

4.2 Office Expenses

¶4.2.1 Annual Office Expenses

Each Executive committee member and some selected commission members are entitled to receive yearly office expenses in accordance with the Budget.

OFFICE NAME		AMOUNT
Head Office		US\$ 200,000
General Treasurer's office		US\$ 120,000
General Secretary's office		US\$ 200,000

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Vice President		US\$ 30,000
Education & Coaching Director		US\$ 35,000
Head Sport Director		US\$ 40,000
Head Refereeing Director		US\$ 45,000
Event Director		US\$ 48,000
Sport Director		US\$ 30,000
Refereeing Director		US\$ 25,000
Development Director		US\$ 25,000
World Promotion Director		US\$ 30,000
Delegate of the President		US\$ 30,000
Honorary EC member		US\$ 10,000
Development Manager		US\$ 20,000
Head of Veteran commission		US\$ 20,000
Head of Kata commission		US\$ 30,000
IJF Academy		US\$ 25,000 - US\$ 50,000
Director of International Affairs		US\$ 45,000

¶4.2.4 The first half of the payment must be transferred at the beginning of the calendar year and the second half must be transferred in July that year.

¶4.2.5 Except in the case of the General Secretary, the receipts from each office are treated as proper accounting documents; i.e., each office should not present detailed accounting documents such as invoices or ledgers.

However, the EC has the right to demand presentation of an original receipt.

¶4.2.6 The Office of the General Secretary must keep the records of all cash income and cash payments. All of the original accounting documents must be presented to the Office of the General Treasurer by the end of each fiscal year.

4.3 Traveling Expenses

¶4.3.1 In order to cover minor traveling expenses outside of country of residence such as travel lodging, meals, bus fares, taxi fares and airport tax, the IJF provides Travel Allowances according to the following table:

POSITION	TRAVEL ALLOWANCE
EC Members	US\$ 500 per Event
Medical Commission	US\$ 500 per Event
All Others	US\$ 300 per Event

¶4.3.2 EC members have the possibility to arrange their own airline schedule, after approval of General Treasurer. To be reimbursed for his/her tickets, he/she must send the original ticket invoice from an IATA approved travel agency or airline to the General Treasurer up to two weeks after the event.

Upon receipt of the documents, the General Treasurer transfers the amount through the bank to the members' or the agency's account.

¶4.3.3 Otherwise all the EC Members, Technical Commission Members and Staff etc, must arrange their airline schedules and ticket booking thru the official IJF Travel partner.

Official IJF Travel partner shall arrange a round-trip air ticket for an event and send it to each individual. In order to achieve maximum efficiency when booking these tickets the following rules apply:

- For Economy tickets: The dates or routes can not be amend and tickets are non refundable.
- For Business tickets: The dates can be amended but routes can not be and tickets are refundable.

¶4.3.4 If someone needs to change one's routing or time for personal purposes, the individual must pay the additional charges.

¶4.3.5 If one's present residence and the nearest airport are more than 100 kilometres apart, the person shall be paid at the rate of US\$ 0.30 per Km.

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¶4.3.6 If a member is transporting excess materials related to the member's duty on behalf of the IJF, the excess baggage charges shall be paid by the IJF upon presentation of the airline invoice.

¶4.3.7 For other land travel expenses such as car rental, use of a private car, or any other public land transportation, the General Treasurer has to be informed and needs to approve in order to reimburse.

¶4.3.8 If a tax is charged for the purpose of air tickets, such tax shall be paid by the IJF.

¶4.3.9 The IJF Referee Examination Commission will be constituted as follows:

- One IJF Referee Director or member of the IJF Refereeing Commission proposed by the IJF.
- One Referee Commission member of the organizing union.

One member of the continental refereeing commission nominated by the organizing union. The IJF shall only pay the airfare of the examiner proposed by the IJF.

4.4 Accommodation Expenses

¶4.4.1 The IJF shall arrange the accommodations for its members, with consideration to the following room rates.

POSITION	ROOM RATE
EC Members	Max. US\$ 1000 per Night
All Others	Max. US\$ 500 per Night

¶4.4.2 The President may use a suite room when there is an Event on the World Tour or meetings.

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¶4.4.3 If the rate exceeds the above rate due to the season and place, post approval of the General Treasurer is required.

¶4.4.4 If one has to arrange one's own accommodation, the above Table indicates the maximum. The hotel rate does not mean that one can upgrade to the maximum amount. One has to choose a reasonable class hotel within the maximum rate specified by the Table.

¶4.4.5 If the General Treasurer discovers that the hotel class is higher than a reasonable class, the General Treasurer may ask for a reimbursement of the difference.

¶4.4.6 Above rates include breakfast, all taxes and service charges.

¶4.4.7 All other charges, except those said in 4.4.6, including telephone, mini-bar or laundry must be paid by oneself.

¶4.4.8 When a member brings an accompanying person or wishes to extend one's stay, the member is responsible for the payment of all extra charges.

4.5 Allowances

¶4.5.1 In order to cover the expense of meals, other than breakfast and other minor expenses during IJF functions, the IJF shall pay a daily allowance to its members according to the following table.

The number of days includes the dates of departure from residence and departure from event, which are specified on the letter of invitation or travel order.

The IJF may pay special daily allowances if the cost of living where the IJF function is held is much higher than the average standard.

POSITION	ALLOWANCE
EC Members	US\$ 200 per Day
Medical Commission	US\$ 200 per Day
All Others	US\$ 120 per Day



¶4.5.2 If a Commission Meeting or a Seminar organized by the IJF is held, the chairperson of the event receives the meeting allowance according to the budget. He/she keeps the money to himself/herself and should pay for refreshments, copying services, and other meeting expenses.

4.6 Insurance

¶4.6.1 The IJF shall take out an insurance policy for a person who performs one's duties and responsibilities on behalf of the IJF or at the request of the IJF to cover one's injury, illness or death during the performance of such duties and responsibilities.

¶4.6.2 The IJF assumes no liability for any claim of injury, illness or death of the insured.

¶4.6.3 EC members shall individually take out their own insurance policy. For this purpose, the IJF shall reimburse US\$600 per member annually at the beginning of each calendar year.

¶4.6.4 For the Commission members, Referees and other IJF officials who are requested by the IJF to perform certain duties and responsibilities, the General Treasurer shall take out insurance policies within the maximum coverage of US \$100,000 and shall send them the insurance certificates and cards before their departure to the site of the event for such performance. Normal coverage days begin three days before the official arrival date at the site of the event and end three days after the official departure date.

¶4.6.5 The IJF shall purchase insurance policies in consultation with the organizing committee of an IJF Event for the officials who reside in the host country of the IJF Event and are nominated by the IJF for the event.

¶4.6.6 In case one is traveling alone to participate in a meeting or other event, he/she should purchase an insurance policy by himself/herself up to maximum coverage of US\$100,000, which may be reimbursed by request to the General Treasurer.

¶4.6.7 All competitors or team officials from member National Federations should purchase their own travel insurance, but when they are participating in the IJF Events they are covered by the IJF insurance.

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4.7 Prize Money

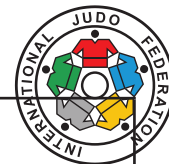
4.7.1 Individual competitions

World Championships Senior	Amount
1st place	US\$ 26,000
2nd place	US\$ 15,000
3rd place	US\$ 8,000

World Championships Junior	Amount
1st place	US\$ 2,000
2nd place	US\$ 1,400
3rd place	US\$ 800

World Championships Cadet	Amount
1st place	US\$ 1,700
2nd place	US\$ 850
3rd place	US\$ 350

World Championships OPEN	Amount
1st place	US\$ 100,000
2nd place	US\$ 50,000
3rd place	US\$ 25,000
5th place	US\$ 10,000
7th place	US\$ 5,000
Best 16	US\$ 2,500



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World Masters	Amount
1st place	US\$ 6,000
2nd place	US\$ 4,000
3rd place	US\$ 2,000

Grand Slam	Amount
1st place	US\$ 5,000
2nd place	US\$ 3,000
3rd place	US\$ 1,500

Grand Prix	Amount
1st place	US\$ 3,000
2nd place	US\$ 2,000
3rd place	US\$ 1,000

¶4.7.2 Team competitions

World Championships Senior	Amount
1st place	US\$ 90,000
2nd place	US\$ 60,000
3rd place	US\$ 25,000

World Championships Junior	Amount
1st place	US\$ 8,000
2nd place	US\$ 5,600
3rd place	US\$ 3,200



World Championships Cadet	Amount
1st place	US\$ 4,000
2nd place	US\$ 3,000
3rd place	US\$ 2,000

Or anything stipulated in the Event Hosting Agreement.

4.8 Donations and Solidarity programs

¶4.8.1 Any and all material (tatami, judogi, scoreboard, etc.) or financial (travel, accommodation, meals, etc.) support which is given on behalf of the IJF is considered as Donation.

¶4.8.2 Donations can be given to any of the IJF's member National Federation or Continental Union. Persons such as coaches and athletes can also receive donations but with probable cause and connection to Judo activity. The IJF also gives donation as Solidarity programs addressing fair gender and geographical representation.

¶4.8.3 Before each and any donation the following resource allocation protocol needs to be done. This protocol is described in the "Donation Protocol document"

¶4.8.4 Solidarity programs are determined by the same principals as the donations.

¶4.8.5 Each and every Solidarity program initiated or donation given by the IJF is monitored and by the appointed person. The legacy reports of these donations should be published on the General Congress and on the IJF website.

¶4.8.6 In case of a material donation, the IJF has to use one of its Official Supplier to order the goods.

¶4.8.7 The shipment of the goods is financed by the IJF (in case of Presidential ap-



proval) however the receiving National Federation is responsible for the custom clearance of these goods.

¶4.8.8 In case the goods are not cleared from customs and are returned to the manufacturer that National Federation will be on the IJF donation blacklist and will stay on it for 2 years.

¶4.8.9 Upon the blacklist period is over the National Federation can reapply for donations.

4.9 Referee Expenses

¶4.9.1 IJF provides Referee Allowances according to the following table:

EVENT	ALLOWANCE
Kata & Veterans, IBSA	US\$ 500 / referee / event
Grand Prix	US\$ 800 / referee / event
Grand Slam	US\$ 1.200 / referee / event
World Championships	US\$ 2.000 / referee / event



CHAPTER V.

IJF Events



World Championships

5.1 General

§5.1.1 The World Championships and other IJF Events are the property of the IJF, which must be recognized by the organizing National Federation. It is the basic principle that the organizing National Federation bears all the expenses associated with the organization of the World Championship. IJF bears costs that are mutually agreed in the signed cooperation agreement.

§5.1.2 The General Treasurer must evaluate the organizing National Federation's financial aspects of its application and reports his/her comments to the EC in written form.

§5.1.5 The General Treasurer of the IJF, in accordance with the Statutes, Finance Rules, and Sports and Organization Rules, shall submit to the organizing National Federation a contract concerning all financial obligations of the organization of the World Championship.

§5.1.6 Organizing National Federation must provide complete detailed proposal, containing all specific Event details, at least 90 days before the event, including but not limited to: Logo of event, promotion plan and advertising facilities, marketing plan, venue setup plan, logistic plan. All details concerning the event must be approved by the IJF, and any amendments requested must be implemented by the organizing National Federation.

§5.1.7 EOG outlines standards and special requirements. EOG must be followed completely by the organizing National Federation. For clarity, the EOG version which is published 90 days before Event at doc.ijf.org/eog.pdf is the one to follow and is an integral part of the agreement.

§5.1.8 The organizing National Federation shall cover all the costs of the local organization to IJF approved standards. ORGANIZER must provide the infrastructure for the event, nominate the necessary national technicians and assume the obligation to ensure the free access of all competitors and of officials of the IJF Member National Federations on the basis of their valid passports and meeting the conditions for host country visa.



¶5.1.9 The organizing National Federation shall also cover the costs including but not limited to: accommodation, venue arrangements, transportation, medals, media requirements, doping control and all the requirements set forth in the EOG and TVG.

¶5.1.10 All IJF rules must be followed. Only IJF approved Tatami and Judogi can be used during the Event.

Further details and specifications will follow in the cooperation agreement.

5.2 Income

¶5.2.1 The Title Sponsor Right belongs to the IJF, so any income made in connection with that belongs to the IJF.

¶5.2.2 Any income made from regular ticketing and VIP Box sales belongs to the organizing National Federation, however the IJF requested number of VIP boxes will be provided free of charge.

¶5.2.3 Any income made from Merchandising of the organizing National Federation products will be retained 100% by the organizer, while any income made from Merchandising in the sports hall of IJF products will be retained 100% by the IJF.

¶5.2.4 Any merchandising material produced by the organizing National Federation or the IJF which include the official logo, emblem or Mascot of the Event, will be permitted and any incomes arising from sales of such articles will belong exclusively to the party who commercializes them.

5.3 Expenses

¶5.3.1 The organizing National Federation will cover at its charge, the costs of full board and lodging (bed & breakfast, lunch and dinner) for up to and no more than:



- 30.....5 Star Hotel - IJF Executive Committee Members and/or Staff
- 30.....5 Star Hotel - IJF Distinguished Guests / Honorary Officers
- 60.....4 Star Hotel - IJF Technical Officials
- 5.....4 Star Hotel - Inspection Visit

¶5.3.2 The organizing National Federation shall cover the cost of all working materials of the IJF Ordinary Congress and all other meetings of the IJF and pays the rent for meeting venues where the Congress or meetings take place.

¶5.3.3 The organizing National Federation must provide the following means of transportation to facilitate the arrival and departure of the officials and participants between the station, airport, competition hall, training sites, and place of the accommodation. The following transportation arrangements are made available to the participants who stay at the official accommodation proposed by the organizer:

- 1.....VVIP car for IJF President
- 20.....Private cars with driver for the IJF EC
- 6.....Mini-vans for the IJF Commissions
- 1.....Bus for the Referees

¶5.3.4 The organizing National Federation must provide minimum simultaneous translations of the Official Congress Languages.

5.4 Profit Sharing

¶5.4.1 The Title Sponsor Right and any profits made in contracts belong to the IJF.

¶5.4.2 Any income made from regular ticketing and VIP Box sales belongs to the organizing National Federation, however the IJF requested number of VIP boxes will be provided free of charge.

¶5.4.3 Any income made from Merchandising of the organizing National Federation



products will be retained 100% by the organizer, while any income made from Merchandising in the sports hall of IJF products will be retained 100% by the IJF.

§5.4.4 Any merchandising material produced by the organizing National Federation or the IJF which include the official logo, emblem or Mascot of the event, will be permitted and any incomes arising from sales of such articles will belong exclusively to the party who commercializes them.

World Masters

5.1 Income

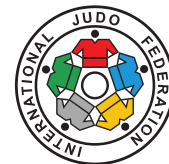
§5.1.1 The Title Sponsor Right belongs to the IJF, so any income made in connection with that belongs to the IJF.

§5.1.2 Any income made from regular ticketing and VIP Box sales belongs to the organizing National Federation, however the IJF requested number of VIP boxes will be provided free of charge.

§5.1.3 Any income made from Merchandising of the organizing National Federation products will be retained 100% by the organizer, while any income made from Merchandising in the sports hall of IJF products will be retained 100% by the IJF.

§5.1.4 Any merchandising material produced by the organizing National Federation or the IJF which include the official logo, emblem or Mascot of the Event, will be permitted and any incomes arising from sales of such articles will belong exclusively to the party who commercializes them.

5.2 Expenses



¶5.2.1 The organizing National Federation will cover at its charge, the costs of full board and lodging (bed & breakfast, lunch and dinner) for up to and no more than:

- 20.....5 Star Hotel - IJF Executive Committee Members and/or Staff
- 5.....5 Star Hotel - IJF Distinguished Guests / Honorary Officers
- 60.....4 Star Hotel - IJF Technical Officials
- 5.....4 Star Hotel - Inspection Visit

¶5.2.2 The organizing National Federation shall cover the cost of all working materials of the IJF Ordinary Congress and all other meetings of the IJF and pays the rent for meeting venues where the Congress or meetings take place.

¶5.2.3 The organizing National Federation must provide the following means of transportation to facilitate the arrival and departure of the officials and participants between the station, airport, competition hall, training sites, and place of the accommodation. The following transportation arrangements are made available to the participants who stay at the official accommodation proposed by the organizer:

- 1.....VVIP car for IJF President
- 20.....Private cars with driver for the IJF EC
- 6.....Mini-vans for the IJF Commissions
- 1.....Bus for the Referees

¶5.2.4 The organizing National Federation must provide minimum simultaneous translations of the Official Congress Languages.

5.3 Profit Sharing

¶5.3.1 The Title Sponsor Right and any profits made in contracts belong to the IJF.

¶5.3.2 Any income made from regular ticketing and VIP Box sales belongs to the organizing National Federation, however the IJF requested number of VIP boxes will be provided free of charge.



¶5.3.3 Any income made from Merchandising of the organizing National Federation products will be retained 100% by the organizer, while any income made from Merchandising in the sports hall of IJF products will be retained 100% by the IJF.

¶5.3.4 Any merchandising material produced by the organizing National Federation or the IJF which include the official logo, emblem or Mascot of the event, will be permitted and any incomes arising from sales of such articles will belong exclusively to the party who commercializes them.

Grand Slam

5.1 Income

¶5.1.1 The Title Sponsor Right belongs to the IJF, so any income made in connection with that belongs to the IJF.

¶5.1.2 Any income made from regular ticketing and VIP Box sales belongs to the organizing National Federation, however the IJF requested number of VIP boxes will be provided free of charge.

¶5.1.3 Any income made from Merchandising of the organizing National Federation products will be retained 100% by the organizer, while any income made from Merchandising in the sports hall of IJF products will be retained 100% by the IJF.

¶5.1.4 Any merchandising material produced by the organizing National Federation or the IJF which include the official logo, emblem or Mascot of the Event, will be permitted and any incomes arising from sales of such articles will belong exclusively to the party who commercializes them.



5.2 Expenses

¶5.2.1 The organizing National Federation will cover at its charge, the costs of full board and lodging (bed & breakfast, lunch and dinner) for up to and no more than:

- 22.....5 Star Hotel - IJF Executive Committee Members and/or Staff
- 5.....5 Star Hotel - IJF Distinguished Guests / Honorary Officers
- 30.....4 Star Hotel - IJF Technical Officials
- 5.....4 Star Hotel - Inspection Visit

¶5.2.2 The organizing National Federation shall cover the cost of all working materials of the IJF Ordinary Congress and all other meetings of the IJF and pays the rent for meeting venues where the Congress or meetings take place.

¶5.2.3 The organizing National Federation must provide the following means of transportation to facilitate the arrival and departure of the officials and participants between the station, airport, competition hall, training sites, and place of the accommodation. The following transportation arrangements are made available to the participants who stay at the official accommodation proposed by the organizer:

- 1.....VVIP car for IJF President
- 10.....Private cars with driver for the IJF EC
- 4.....Mini-vans for the IJF Commissions
- 1.....Bus for the Referees

¶5.2.4 The organizing National Federation must provide minimum simultaneous translations of the Official Congress Languages.

5.3 Profit Sharing

¶5.3.1 The Title Sponsor Right and any profits made in contracts belong to the IJF.

Chapter V. - IJF Events



¶5.3.2 Any income made from regular ticketing and VIP Box sales belongs to the organizing National Federation, however the IJF requested number of VIP boxes will be provided free of charge.

¶5.3.3 Any income made from Merchandising of the organizing National Federation products will be retained 100% by the organizer, while any income made from Merchandising in the sports hall of IJF products will be retained 100% by the IJF.

¶5.3.4 Any merchandising material produced by the organizing National Federation or the IJF which include the official logo, emblem or Mascot of the event, will be permitted and any incomes arising from sales of such articles will belong exclusively to the party who commercializes them.

Grand Prix

5.1 Income

¶5.1.1 The Title Sponsor Right belongs to the IJF, so any income made in connection with that belongs to the IJF.

¶5.1.2 Any income made from regular ticketing and VIP Box sales belongs to the organizing National Federation, however the IJF requested number of VIP boxes will be provided free of charge.

¶5.1.3 Any income made from Merchandising of the organizing National Federation products will be retained 100% by the organizer, while any income made from Merchandising in the sports hall of IJF products will be retained 100% by the IJF.

¶5.1.4 Any merchandising material produced by the organizing National Federation or the IJF which include the official logo, emblem or Mascot of the Event, will be permitted and any incomes arising from sales of such articles will belong exclusively to the party who



commercializes them.

5.2 Expenses

¶5.2.1 The organizing National Federation will cover at its charge, the costs of full board and lodging (bed & breakfast, lunch and dinner) for up to and no more than:

- 15.....5 Star Hotel - IJF Executive Committee Members and/or Staff
- 5.....5 Star Hotel - IJF Distinguished Guests / Honorary Officers
- 40.....4 Star Hotel - IJF Technical Officials
- 5.....4 Star Hotel - Inspection Visit

¶5.2.2 The organizing National Federation shall cover the cost of all working materials of the IJF Ordinary Congress and all other meetings of the IJF and pays the rent for meeting venues where the Congress or meetings take place.

¶5.2.3 The organizing National Federation must provide the following means of transportation to facilitate the arrival and departure of the officials and participants between the station, airport, competition hall, training sites, and place of the accommodation. The following transportation arrangements are made available to the participants who stay at the official accommodation proposed by the organizer:

- 1.....VVIP car for IJF President
- 10.....Private cars with driver for the IJF EC
- 4.....Mini-vans for the IJF Commissions
- 1.....Bus for the Referees

¶5.2.4 The organizing National Federation must provide minimum simultaneous translations of the Official Congress Languages.

5.3 Profit Sharing

¶5.3.1 The Title Sponsor Right and any profits made in contacts belong to the IJF.



§5.3.2 Any income made from regular ticketing and VIP Box sales belongs to the organizing National Federation, however the IJF requested number of VIP boxes will be provided free of charge.

§5.3.3 Any income made from Merchandising of the organizing National Federation products will be retained 100% by the organizer, while any income made from Merchandising in the sports hall of IJF products will be retained 100% by the IJF.

§5.3.4 Any merchandising material produced by the organizing National Federation or the IJF which include the official logo, emblem or Mascot of the event, will be permitted and any incomes arising from sales of such articles will belong exclusively to the party who commercializes them.



CHAPTER VI.

TV Broadcasting & Advertising Rules



Chapter VI. - TV Broadcasting & Advertising Rules

6.1 General

¶6.1.1 The TV and Advertising Rights of all IJF Events (including the World Championships Senior and Junior, Grand Slam, Grand Prix, Masters, Open, Team Championship, WC Kata, WC Cadets, IJF Veterans, World Cup by Team of Nations and other official events: hereinafter referred to as “IJF Events”) are the property of the IJF, and the following rules regarding TV and Advertising Rights shall apply to all IJF Events.

¶6.1.2 In order to help the Organizing National Federation and member Federations, some part of the rights may be granted to the organizing national federation and member federations on the basis of the guideline set by this rules.

¶6.1.3 The Organizing National Federation and member Federations must cooperate in order to maximize the income from TV and advertising.

¶6.1.4 The General Treasurer shall inform the progress of the negotiations to the President and receive his guidance. In addition, the General Treasurer should keep the EC informed of the status of the negotiations. Once the negotiations have been finalized and approved by the EC, the President signs the contract. In case the President cannot go to the signing place, he may ask one of the EC members to sign the contract with a Power of Authority.

After the contracts have been signed, the General Treasurer must report the contents of the contracts to the EC.

¶6.1.5 The IJF holds the rights to sell the TV Broadcasting and Advertising Rights as a full package to an IJF contracted Agent, or may sell these rights separately to the Broadcasters.

6.2 TV Broadcasting Rights

Definitions:

Chapter VI. - TV Broadcasting & Advertising Rules



- A. International Signal : Is an international broadcasting signal consisting of pictures and sounds according to international TV standards through the use of multi-camera coverage in order to provide various camera angles and pictures.
- B. Host Broadcaster : The company, which has purchased from the IJF or the IJF contracted agent, the right to televise the broadcast in the country in which the IJF Event is held.
- C. Agent : The company(s) which purchased the TV broadcasting, advertising, and/or merchandising rights for the IJF Events from the IJF and which also holds the exclusive rights to sell these rights to third parties.
- D. Broadcaster : The company(s) which has purchased the TV broadcasting right to a specific territory or country from the IJF or IJF contracted Agent.
- E. Producer : The company, which produces the broadcasting signal consisting of pictures and sounds according to the international standard.

¶6.2.1 As a prerequisite for a National Federation to apply for the IJF Events, the Organizing National Federation must agree on the following conditions :

1. The Organizing National Federation shall supply International Signals, which are produced by the Producer or Host Broadcaster, consisting of pictures and sounds free of charge to the IJF or the IJF contracted agent. The quality of the signal must be an international signal consisting of pictures and sounds according to International TV standards from multi-camera coverage. If the Producer who wishes to be Host Broadcaster desires to broadcast the program of the IJF Events as a host broadcaster within the organizing country, the IJF or the Agent should provide special considerations to the Organizing National Federation and the Producer.
2. If the Organizing National Federation cannot contract a Host Broadcaster and/or Producer and inform the IJF ten (10) months prior to the opening day of the IJF Events, the IJF may hold the right to cancel and rename the host Organizing National Federation at its discretion.



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3. The minimum time requirement for supplying signals is to cover finals of the repechage, pool finals, semi finals, finals, and victory ceremonies for each category.

4. Those broadcasters, which have purchased the broadcasting rights from the IJF or IJF contracted agent, may have the broadcasting rights to that specific IJF Event until 31 December of the year in which the IJF Event was held.

¶6.2.2 When the Congress decides the Organizing National Federation of an IJF Event, the IJF will make the TV Broadcasting Contract with Agents or Broadcasters. Those Agents or Broadcasters have the exclusive TV Broadcasting Rights for a certain country or territory specified in the contract.

A National Federation applying for an IJF Event at the Congress should provide a guarantee (Letter of Intent) from a TV station or company that is willing to provide international signals according to the international standard free of charge to the IJF.

When the Agent sells the broadcasting rights to the Broadcasters, the Agent is required to inform the IJF of all conditions concerning the negotiations and details of the contract. In addition, at the conclusion of an IJF Event, the Agent should provide the IJF with a detailed report including but not limited to financial terms of the contract with the broadcasters, broadcast times, viewer ratings, and any additional pertinent information.

The IJF shall inform the Organizing National Federation of the name of the IJF contracted agents upon signing of the contract.

¶6.2.3 Except for the IJF contracted Agents, the Organizing National Federation may contract with other TV stations with the consent of the IJF for TV broadcasting rights for the territory or country not included in the contract between the IJF and the Agent. In this case, the net income from selling the TV rights are divided between the Organizing National Federation and the IJF on an equal basis after the costs of the production of the international signal are covered.

¶6.2.4 The Organizing National Federation together with the Producer, must help and coordinate with the IJF contracted Agents with the following:

- A. Providing commentary positions at the competition site for the Broadcasters.

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- B. Providing camera platforms for right holders of ENG cameras and space for neutral zones for TV and radio interviews.
- C. Organizing accreditation for TV broadcasting staffs.
- D. Technical matters between the Producer and the IJF contracted agents shall be handled by those two parties. If technical matters involve expenses, the two parties shall settle the difference in accordance with the international practice.
- E. Providing the video tapes (BetaCam Format) of final of repechage, pool finals, semi finals, finals, and victory ceremonies of all categories to IJF.

¶6.2.5 If the IJF decides to grant the priority to make a video of the IJF Events, terms and conditions will be discussed on a separate contract.

¶6.2.6 The IJF may offer the IJF contracted agent the rights of first negotiation to enter into a new agreement with respect to the next IJF Events TV Broadcasting Rights.

6.3 Advertising Rights

¶6.3.1 For advertising and propaganda at the Olympic Games, Article _1 of the IOC Charter and Bye-Laws will be complied with.

¶6.3.2 The following advertising rights are the property of the IJF:

The site planning and the sizes of the above advertising materials require prior approval from the IJF. Among the above advertising rights, the signboard around the tatami, the board at the main entrance of the competition hall and bibs are contracted to an advertising agency as a package. If an agency has been selected, the General Treasurer shall inform the name of the agency and contents of the contract to the Organizing National Federation six months before the IJF Event. The IJF may promise the agency the right of first refusal for the advertising rights to the next IJF Event.

The IJF has the right to contract other Advertising Rights either by item or whole items for



Chapter VI. - TV Broadcasting & Advertising Rules

a specific IJF Event or for a specific period. These said contracts should be informed to the Organizing National Federation six months before the IJF Event.

¶6.3.3 The following advertising rights are the property of the organizing National Federation:

Others Billboards, towers, balloons, etc. outside of the competition hall

The Organizing National Federation is free to invite any advertising clients for the above mentioned advertising media. The products of the services should, in principle, not be the same items, which are handled by the IJF, contracted advertising agency.

The Organizing National Federation should give first priority for the above mentioned media provided that the terms and conditions are the same as the IJF contracted advertising agency's terms and conditions.

6.4 TV and broadcasting on Events

¶6.4.1 The organizing National Federation is required to provide to IJF, during the Event, 4 high quality International TV-signals, one per tatami, covered all day, with satellite uplink and the space on the satellite (space organized by IJF) free of charge, for this service, the organizing National Federation will receive the TV broadcasting rights for local country free of charge.

- Technical requirements, details and specification of the international signal required are in the IJF Television Guide "TVG" (doc.ijf.org/tvg.pdf). The version of the TVG to be used is the one published 180 days before EVENT.

¶6.4.2 The IJF reserves the rights to freely use and broadcast internet television during the Event. The IJF also will give the non-exclusive right to the organizing National Federation to have web broadcasting throughout the territory of the country with the condition that the organizing National Federation guarantees Geo-Blocking for the rest of the world.

¶6.4.3 The IJF reserves the right to use the video content filmed during the day, freely and for free at its discretion beginning from 24 hours after the time of filming globally.



CHAPTER VII.

Sponsorship, Endorsement, IJF Emblem



Chapter VII. - Sponsorship, Endorsement, IJF Emblem

7.1 Sponsorship

¶7.1.1 If a National Federation or sponsor desires to organize its own special competition in order to promote certain products or services, the IJF will conditionally support it if the IJF participates in the said competition.

¶7.1.2 The Organizing National Federation and sponsor must comply with the Statutes, rules and bye-laws of the IJF and IJF representatives must supervise its competition.

¶7.1.3 The Organizing National Federation or the sponsor must pay the entire cost of running the competition.

¶7.1.4 The Organizing National Federation or sponsor must pay a fee to the IJF for compensation for its support and assistance.

¶7.1.5 In return, the Organizing National Federation or sponsor may utilize all kinds of advertising rights specified in the signed cooperation agreement.

7.2 Endorsements

¶7.2.1 The IJF can endorse judo equipment such as tatamis and scoreboards in the form of granting the manufacturers the status of being an “official supplier” to the IJF. The IJF shall recommend to the participants and Organizing National Federations of the IJF Events and other events organized by the IJF to use the products of the official suppliers and their usage shall be compulsory.

¶7.2.2 The IJF can endorse personal belongings such as judogis and training suits in the form of granting the manufacturers the status of being an “Official supplier” to the IJF. The IJF may recommend to the participants and Organizing National Federations of the events aforesaid in Sections 7.2.1 to use the products of the official suppliers, however, their usage will not be compulsory.



Chapter VII. - Sponsorship, Endorsement, IJF Emblem

Only those Judogi manufacturers designated as “official suppliers” to the IJF may attach their trademark to their judogi during all events held by the IJF.

¶7.2.3 A judo equipment supplier who desires the “official supplier” designation for its product shall submit its application to the General Treasurer with a sample and description for the product explaining its characteristics.

Upon receipt of the supplier’s application, the General Treasurer shall request the Technical Directors, commissions or specialists in the concerned field to make a report after reviewing the quality of the applied product. The General Treasurer shall then submit the quality inspection report and terms and conditions of the contract to the EC for its approval.

The President shall sign the contract if the EC approves of the contract.

¶7.2.4 Designation of an “official supplier” shall be made on a non-exclusive basis and the compensation for such endorsement will be in money only.

¶7.2.5 After ratification, the General Treasurer shall make a list of official IJF suppliers and their products, which shall be distributed, to the entire member National Federations. The General Treasurer must keep the member National Federations informed of any changes that may occur.

7.3 IJF Emblem

¶7.3.1 The IJF Emblem is the exclusive property of the IJF and it may be used to promote the sport of Judo.

¶7.3.2 Each Continental Union or National Federation may use the Emblem free of charge only if they themselves use the Emblem.

¶7.3.3 If the IJF decides to sell the right to use the IJF Emblem for a fee, the Endorsement clause shall apply.



Chapter VII. - Sponsorship, Endorsement, IJJF Emblem

¶7.3.4 Each National Federation must exert its best efforts to protect the IJJF Emblem from the unauthorized use of the Emblem. The IJJF shall register the Emblem to the patent office for the countries, which is decided by the EC. For other countries where the IJJF Emblem is not registered, it is recommended that each National Federation register the Emblem to its respective patent office in the name of the IJJF for its own protection.

8. Others

¶8.1 The IJJF is free from any claims or liabilities of the Organizing National Federation, Organizing National Federation's officials, Member Federations, Unions, and spectators and others for any accident that may occur during any event.

¶8.2 With the IJJF's approval of these Finance Rules, the IJJF annuls any precedent previously approved by EC or recognized as a normal practice in case the said precedent is in conflict with these rules.