



IJF CONGRESS 2021

REPORT OF GENERAL TREASURER

June 03, 2021 – Budapest, Hungary





IJF GROWTH – TREASURY SUPPORT

- **Treasury supporting IJF's exponential growth** for the past 14 years since 2007
- Finances directed where its needed the most - promotion and development of the sport, retention of talent and skills, donation to member federations, competition expenses etc.
- Tremendous growth and crisis management due to the relentless efforts of Mr. President, EC members, IJF team members, and Treasury, Thanks everyone for their support.



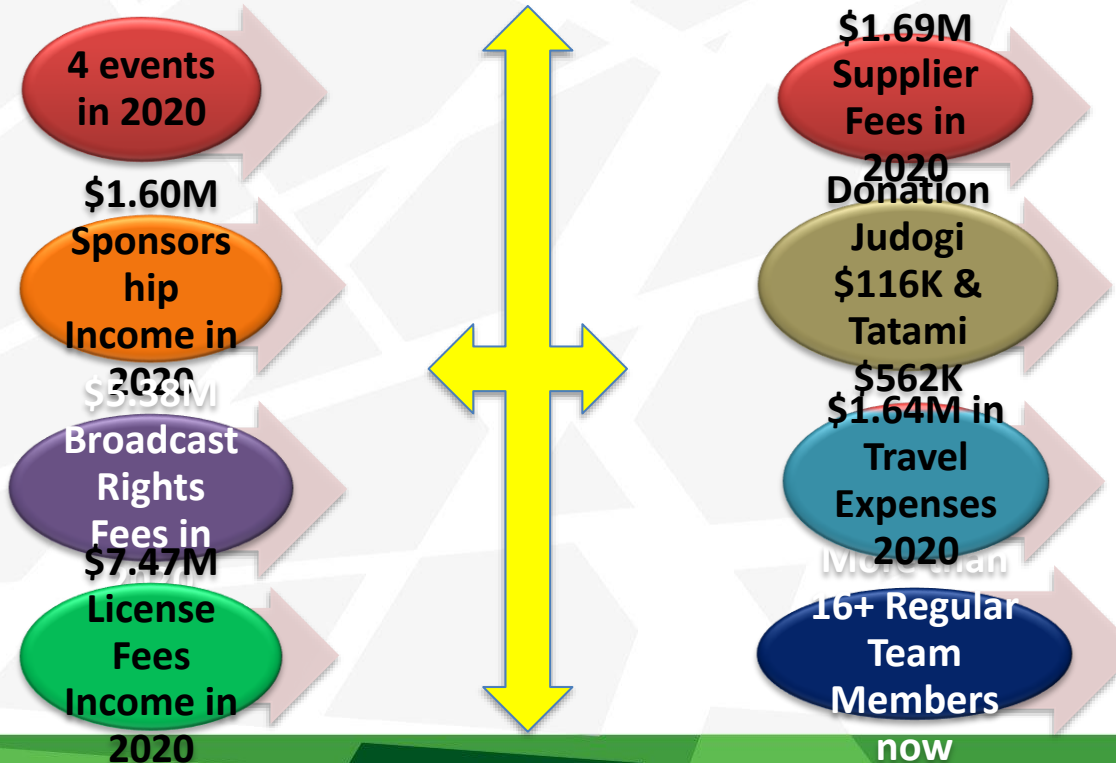
FINANCIAL MANAGEMENT



- Reporting & Analysis regularly
- Review & Revise Financial Plan
- AR always at a minimum, thus reducing our bad debts/risk exposure whereas AP is always managed on time.
- Working capital is well managed with third party liabilities almost non-existent.



2020 Numbers in a Nutshell

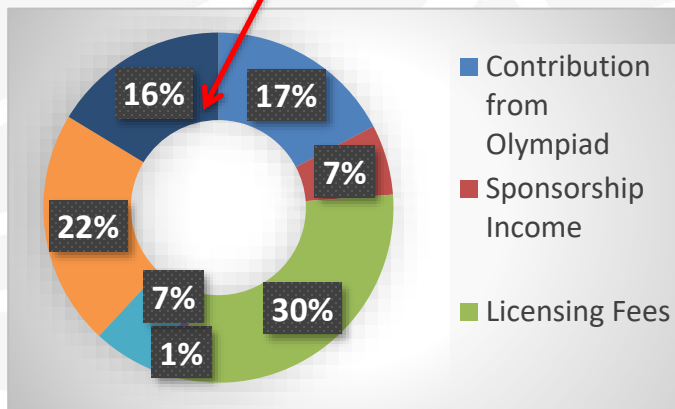




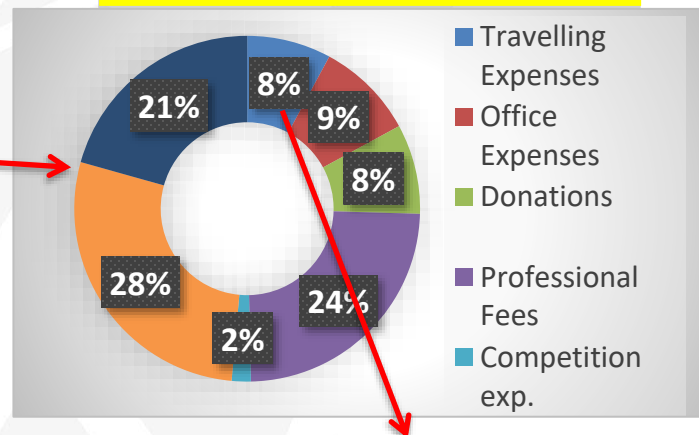
Financials for 2020

All Fig in M\$	2020
Income	24.76
Expenses	20.90
Net Profit	3.84

Income



Expenditure



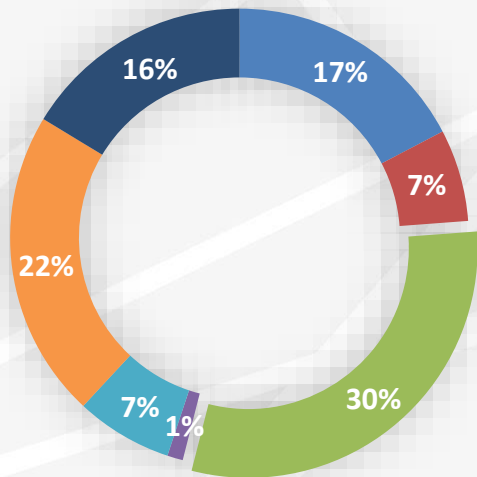
- ✧ Travel Expenses also includes Ticket & Hotel Accommodations for Judokas from Invited Countries (Donations) and also Allowances for Specialists / IJF Professionals for Travel & Participation during all the Competitions, which are much needed for the Development of Judo.





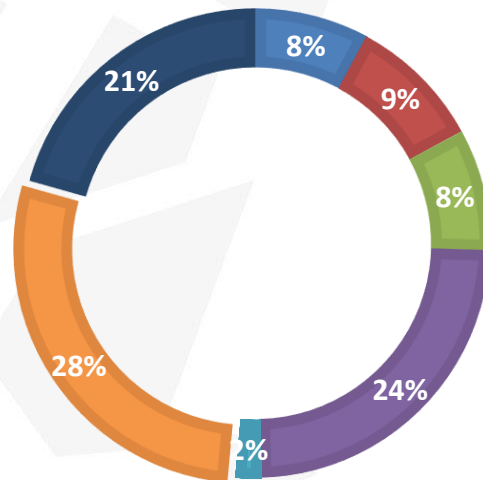
Income & Expenditure Dist. - 2020

INCOME



- Contribution from Olympiad
- Sponsorship Income
- Licensing Fees
- Donations

EXPENSES

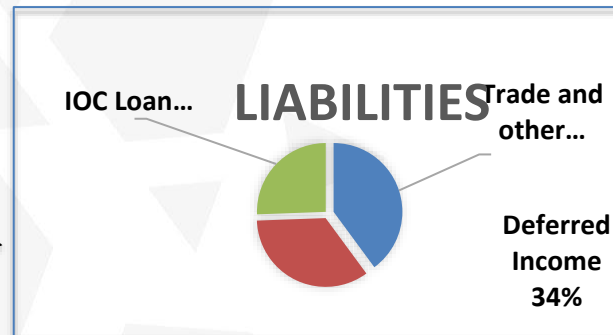
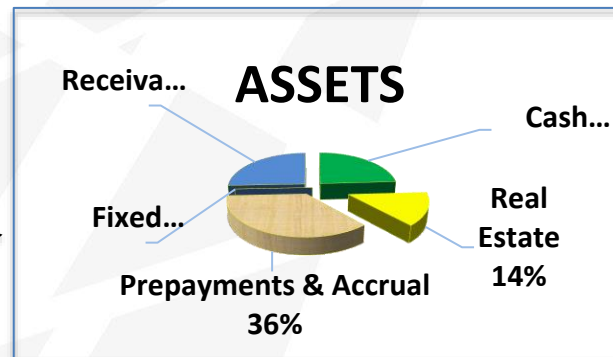
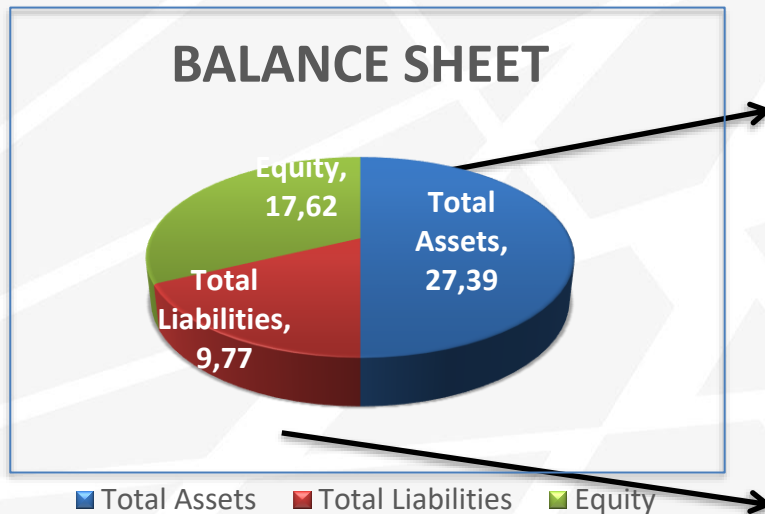


- Travelling Expenses
- Office Expenses
- Donations
- Professional Fees





Balance Sheet – Year Ending 2020

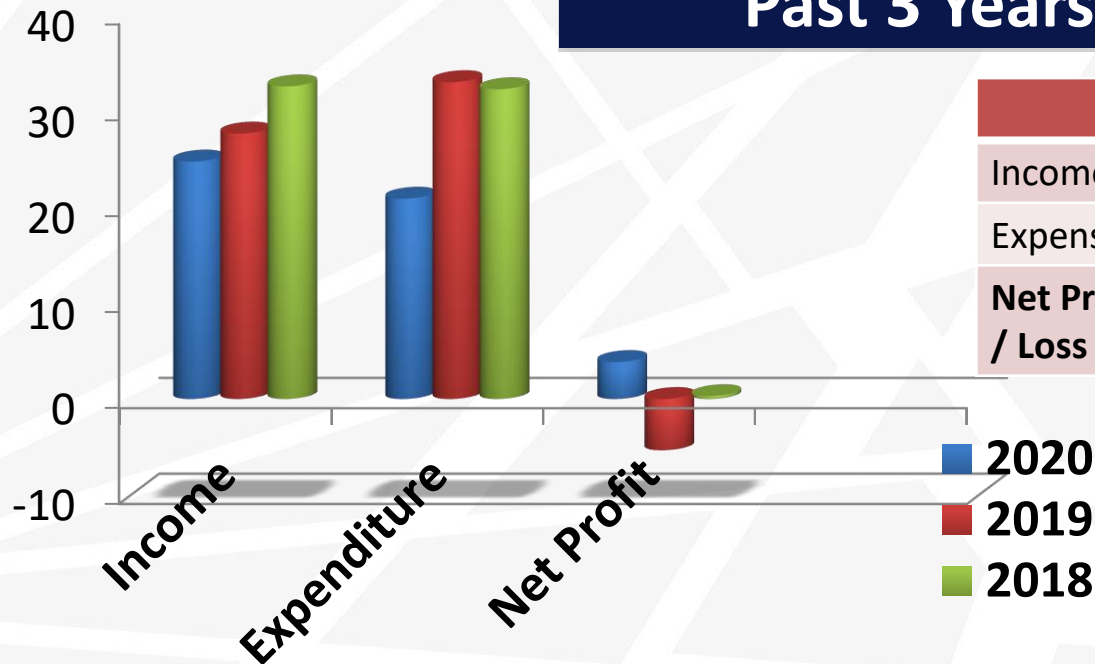




IJF Financials – A Synopsis

Profit & Loss

Past 3 Years



	2020	2019	2018
Income	24.76	27.67	32.59
Expenses	20.90	33.02	32.29
Net Profit / Loss	3.84	- 5.35	0.30

All Fig in M\$

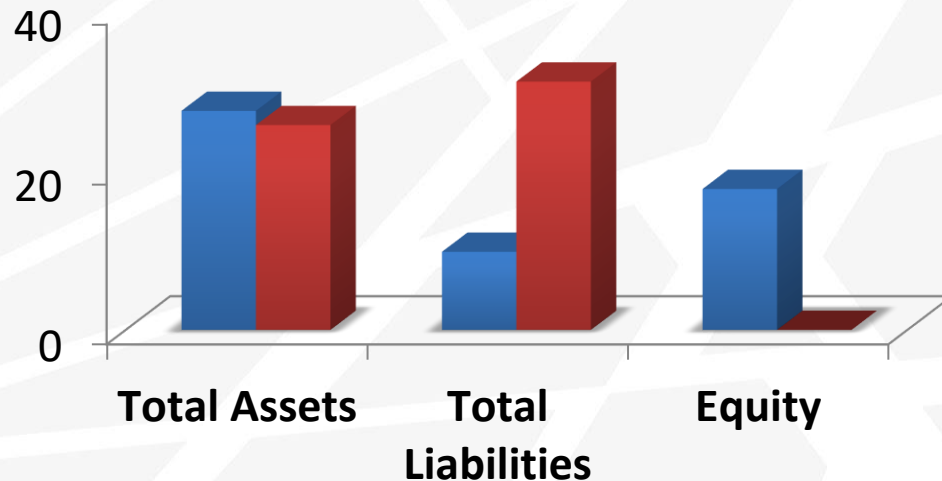




IJF Financials – A Synopsis

Balance Sheet

Past 2 Years



■ 2020
■ 2019

	2020	2019
Total Assets	27.39	25.61
Total Liabilities	9.77	31.05
Equity	17.62	-5.44

All Fig in M\$





Provisional Budget

IJF Provisional Budget for 2021 General Assembly

Line	Title	2020 (USD)	2021 (USD)	2022 (USD)	2023 (USD)
01. A.	FIXED ASSETS	4 357 553	4 793 308	5 032 974	5 536 271
02. I.	INTANGIBLE ASSETS	0	0	0	0
03. 7.	Value adjustment for intangibles	0	0	0	0
04. II.	TANGIBLE ASSETS	4 357 553	4 793 308	5 032 974	5 536 271
05. 7.	Value adjustment for tangible assets	0	0	0	0
06. III.	FINANCIAL ASSETS	0	0	0	0
07. 9.	Value adjustment for financial assets	0	0	0	0
08. 10.	Revaluation difference on investments	0	0	0	0
09. B.	CURRENT ASSETS	22 152 909	24 368 200	25 586 610	28 145 272
10. I.	STOCKS	26 649	29 314	30 779	33 857
11. II.	RECEIVABLES	15 466 175	17 012 793	17 863 432	19 649 776
12. 7.	Revaluation difference on accounts	0	0	0	0
13. 8.	Positive revaluation difference on	0	0	0	0
14. III.	SECURITIES	0	0	0	0
15. 6.	Revaluation difference on securities	0	0	0	0
16. IV.	LIQUID ASSETS	6 660 085	7 326 094	7 692 399	8 461 638
17. C.	PREPAYMENTS	2 717 972	2 989 769	3 139 258	3 453 184
18.	TOTAL ASSETS	29 228 435	32 151 278	33 758 842	37 134 726
19. D.	SHAREHOLDERS EQUITY	-382 160	-420 375	-441 394	-485 534
20. I.	SUBSCRIBED CAPITAL	0	0	0	0
21.	Business share at nominal value	0	0	0	0
22. II.	SUBSCRIBED BUT UNPAID CAPITAL (-)	0	0	0	0
23. III.	CAPITAL RESERVES	0	0	0	0
24. IV.	PROFIT RESERVES	5 153 198	5 668 518	5 951 944	6 547 138
25. V.	TIED-UP RESERVES	0	0	0	0
26. VI.	VALUATION RESERVES	0	0	0	0
27.	Revaluation reserve on value adjustments	0	0	0	0
28.	Revaluation reserve on fair valuation	0	0	0	0
29. VII.	Profit or Loss	-5 535 358	-6 088 893	-6 393 338	-7 032 672
30. E.	PROVISIONS	0	0	0	0
31. F.	LIABILITIES	1 011 688	1 112 857	1 168 500	1 285 350
32. I.	DEFERRED LIABILITIES	0	0	0	0
33. II.	LONG-TERM LIABILITIES	0	0	0	0
34. III.	CURRENT LIABILITIES	1 011 688	1 112 857	1 168 500	1 285 350
35. 10.	Revaluation difference on accounts	0	0	0	0
36. 11.	Negative revaluation difference on	0	0	0	0
37. G.	ACCRUALS	24 533 157	26 986 472	28 335 796	31 169 375
38.	TOTAL LIABILITIES	25 162 685	27 678 954	29 062 902	31 969 192
01. I.	Net revenue from total sales	17 489 908	19 238 899	20 200 844	22 220 929
02. II.	Total value of own performance	0	0	0	0
03. III.	Other revenues	200 874	220 962	232 010	256 211
04. IV.	Material-type cost	6 882 131	7 570 344	7 948 861	8 743 747
05. V.	Total employee-related expenses	6 731 777	7 404 955	7 775 203	8 552 723
06. VI.	Depreciation	0	0	0	0
07. VII.	Other expenses	769 083	845 992	888 291	977 120
08. A.	OPERATING RESULT (I+II+III-IV-V-VI-VII)	3 307 791	3 638 570	3 820 499	4 202 549
09. VIII.	Total revenues of financial transactions	469 134	516 048	541 850	596 035
10. IX.	Total expenses of financial transactions	114 065	125 494	131 769	144 945
11. B.	PROFIT OF FINANCIAL TRANSACTIONS (VIII-IX)	355 049	390 554	410 082	451 090
12. C.	PROFIT BEFORE TAX (+A+/-B)	3 662 840	4 029 124	4 230 581	4 653 639
13. X.	Tax liability	0	0	0	0
14. D.	PROFIT AFTER TAX (+/-C-X)	3 662 840	4 029 124	4 230 581	4 653 639





COVID 19 Impact

In 2020 the World was hit with COVID-19, this forced unprecedented change in the Sports World.

The IJF was forced to reschedule all its events to 2021 and minimise exposure in FY2020.

Our team worked on the crisis management with our Sponsors, Partners and stakeholders, implementing changes which adapt to the situation we faced.

Thanks to the fast reactions we were able to move past a hard year, to keep the Judo family together and to start planning the return of the World Judo Tour in 2021.





THANK YOU – MERCI – MUCHAS GRACIAS

IJF CONGRESS 2021

